



PRODUCT TRAINING ACCESS AND SUPPORT

Nationwide

Prior to the solicitation of a Nationwide annuity, insurance professionals must satisfy certain training requirements. For insurance professionals selling Nationwide annuities in a jurisdiction that has adopted the NAIC Suitability Standards, state suitability training must also be completed.

PRODUCT-SPECIFIC TRAINING

Insurance professionals will need to complete product-specific training prior to soliciting our products in all states.

Nationwide has partnered with RegEd for product specific training and continuing education for all agents. Please follow the instructions to complete the product training.

For those new to RegEd:

1. Begin registration: Go [HERE](#). Then click "Register online" in the box to the right. Complete the registration form.
2. Once registration is completed, there are detailed instructions on how to complete the necessary state and carrier product training requirements. Additionally, on the Producer Status screen (accessible from the main menu), you will be able to access a summary of any assigned carrier-specific product training.

For those registered with RegEd:

1. Login to RegEd [HERE](#) with your Login Email Address and Password.
2. Once logged in to RegEd, you will be at the Producer Status screen. Scroll down to the “Carrier-Specific Product Training” section.
3. The training for Nationwide Annuity Product Training should be displayed. Select the training that you would like to take and click “Go to Requirements.”
 - a. If the training is not displayed, click “Enter Product Code” on the left side of the screen.
 - b. Enter the code for the product you will be selling then click “Submit.”
 - c. **NOTE:** The training requirement is that you read through the slides of a PowerPoint slideshow. Each slide has a timer associated with it, depending on the amount of text on the slide. The “Next” button, allowing you to proceed, will not show until the timer is finished (e.g. 20 seconds, 45 seconds). This is to ensure that you spend the time to read the slide before proceeding to the next slide.

Product Name	Course Code
Nationwide Income Promise Select (SPIA)	IncomePromiseSelect
Nationwide New Heights Select	NewHeightsSelect
Nationwide Peak 10	Peak10
Nationwide Secure Growth	SecureGrowth
Nationwide CareMatters Annuity	CMAnnuity

4. Review the Training Standard page and click Proceed at the bottom of the screen.



REQUIRED TRAINING TO SELL CAREMATTERS ANNUITY

Nationwide is excited to launch Nationwide CareMatters Annuity on October 13, 2025. Because this product is structured as a long-term care solution on an annuity chassis, the following specific training requirements must be completed before applying:

1. Insurance Licensing: Hold a valid life and health insurance license in your resident state (and follow non-residency state rules if selling outside of your residency state).