Exercise (stress) Electrocardiograms (ECGs)

An exercise ECG (treadmill ECG) is a valuable diagnostic and screening procedure primarily used to detect coronary artery disease. Exercise may induce ischemia (inadequate supply of blood) that is not present at rest. In order to accurately interpret an exercise ECG, it is essential to know why it was completed. An exercise ECG is usually obtained for one of the following reasons:

- ▶ to screen for the presence of undiagnosed coronary heart disease, especially in individuals with one or more unfavorable coronary risk factors (cigarette smoking, hypertension, elevated cholesterol, family history of coronary heart disease at a young age, or diabetes), or in an individual with other known atherosclerotic impairments
- ▶ to evaluate an individual with chest pain
- ▶ to clarify abnormalities found on a resting ECG
- ▶ to assess the severity of known coronary heart disease

The proper interpretation of an exercise test is dependent upon the underlying likelihood of coronary heart disease, a detailed knowledge of any prior medical history, and additional diagnostic studies that have been performed. In the final analysis, the likelihood that a positive (abnormal) exercise test represents ischemia depends on coronary risk factors, the presence of pain (angina), and the results of any additional studies completed after a positive exercise test.

An abnormal exercise ECG is classified as being mildly, moderately, or strongly positive. Depending on the other coronary risk factors, the ratings for an abnormal exercise ECG would be:

Mild	Moderate	Strong
Table B	Table C	Table D

Following an abnormal exercise test it is common practice to do additional studies to confirm the finding. When these tests, such as thallium scan, exercise echocardiogram, or cardiac catheterization are completed, the rating may be modified depending upon the results of these tests. Normal additional tests often allow a reduction in the above ratings.

To get an idea of how a client with an abnormal stress ECG would be viewed in the underwriting process, please feel free to use the *Ask "Rx" pert underwriter* on the reverse side for an informal quote.

This material is intended for insurance informational purposes only and is not personal medical advice for clients.

This marketing material includes an expiration date and use of this material must be discontinued as of the expiration date.

FOR INTERNAL USE ONLY. NOT FOR USE WITH THE PUBLIC.





Exercise (Stress) Electrocardiograms (ECG) - Ask "Rx" perts (ask our experts)

Producer		Phone	Fax		
Client		Age/DOB	Sex	Sex	
If your client has had a s	tress ECG, please	ist the date(s)			
1. Was the stress ECG					
☐ normal	☐ abnorma	al 🗆 borderline			
2. Was any other testing	completed				
☐ thallium stress	ECG 🗆	angiogram			
☐ stress echocar	diogram \square	other			
3. Please check if your cl	ient has had any o	the following:			
☐ history of ches	st pain \square	diabetes			
☐ elevated chole	sterol \square	family history of heart disease			
□ overweight		high blood pressure			
4. Is your client on any m	redications?				
☐ yes, please giv	e details				
□ no					
5. Has your client smoke	d cigarettes in the	ast 12 months?			
☐ yes					
□ no					
6. Has your client had an	y of the following:				
☐ heart attack(s)	1	(dates)			
\square bypass surgery	(ies)	(dates)	(# of v	ressels)	
□ angioplasty(ies	s)	(dates)	(# of v	ressels)	
7. Does your client have a	any other major hea	alth problems (ex: cancer, etc.)?			
\square yes, please giv	e details				
□ no					
Please submit the actual echo, or angiogram).	tracings and result	s of all stress electrocardiograms and	d any further testing if done (thal	lium,	
After reading the Rx for S for an informal quote.	Success on Exercise	e Electrocardiograms, please feel free	e to use this Ask "Rx" pert under	writer	

This material is intended for insurance informational purposes only and is not personal medical advice for clients.

This marketing material includes an expiration date and use of this material must be discontinued as of the expiration date.

FOR INTERNAL USE ONLY. NOT FOR USE WITH THE PUBLIC.

